



## Odyssey Financial Technologies appoints Steve Kucia as Regional Operations Director Asia Pacific Middle East

**Singapore, 5th December, 2006** - Odyssey Financial Technologies, a global industry leader in the provision of private banking and wealth management solutions and services, today announced the appointment of Steve Kucia as Regional Operations Director Asia Pacific Middle East (APME). Reporting to Dave White, General Manager APME, Steve will be responsible for all project deliveries and support for Odyssey clients across Asia Pacific and the Middle East.

This newly created role is in response to Odyssey's continued organic growth in the APME region and in support of the goal to deliver Odyssey solutions to the market in a timely and cost-effective manner. Since 2003 Odyssey has been serving the needs of not only European banks but also increasingly local institutions, covering the region from Dubai to Japan, Australia and throughout South East Asia from the Singapore Office.

Steve joins Odyssey with a wealth of experience in the region's financial markets gained over the past 22 years. Most recently he was Managing Director for GKL Consulting, a company he founded in 2002. Since then he has been engaged in the sale and delivery of numerous projects embracing call centres, data warehouses, internet banking and mobile banking systems across the region.

Between 1999 and 2002 Steve was Managing Director for Headstrong Asia leading the company's operations in Greater China and SE Asia. During his tenure the company became the premier consulting organization for customer relationship management systems throughout the region.

Prior to that, Steve was the Managing Director of Unisys Hong Kong. Whilst there he was instrumental in the implementation of image-based cheque processing solutions which were adopted as the standard by all the major banks in Hong Kong. Between 1978 and 1987, Steve held a variety of sales and management positions for Unisys in the Middle East and the UK.

"We are delighted to have someone of Steve's calibre on board," commented Dave White. "The demand for wealth management applications is growing at a tremendous pace throughout the region and Odyssey's solutions have become widely accepted. Private Banking is no longer limited to European banks but is now becoming mandatory for local financial institutions serving a growing affluent population. Steve's successful track record will support Odyssey in successfully implementing a growing number of projects in a consistent high quality manner, fully meeting our customer's expectations."



Steve commenced this role on November 6, 2006 and is based at the company's Singapore Office.

### About Odyssey Financial Technologies

Odyssey Financial Technologies is an industry leader in the global provision of private banking and wealth management solutions and services. Odyssey leads the field in wealth management automation in Europe: of the top 25 European banks, 15 are Odyssey customers. More than 180 financial institutions in 29 countries have chosen Odyssey solutions. Odyssey focuses on providing a range of market-leading solutions to the financial community covering discretionary and advisory portfolio management, asset and wealth management, enterprise data and customer relationship management. Odyssey was founded in Luxembourg in 1995, and has grown steadily since. Today, Odyssey has offices in the key financial centres, including London, New York, Singapore, Zurich, Frankfurt, Brussels, Geneva and Luxembourg. Odyssey's operational head office and main development centre is located in Lausanne, Switzerland. Throughout this network Odyssey employs over 350 professionals.